



## General Agencies

FOR THE WEEK ENDING

Combined Health/Life

December 8, 2013

### Diamond Producers (\$50,000 & Above)

Ahlbum, Jon	The Ahlbum Group	\$64,305	18
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### Platinum Producers (\$30,000 - \$50,000)

Wroblewski, Robert M.	SOS Insurance Group	\$47,548	18
Lemar, Mike	Sunshine State Agency	\$40,064	13
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$32,354	6

### Gold Producers (\$10,000 - \$30,000)

Shackelford, Edward L.	The Assurance Group, Inc.	\$28,929	7
Mednick, Scott E.	Professional Insurance Systems of Florida	\$24,534	10
Hatton, Catherine E.	Long Island Insurance Solutions	\$23,267	14
Borowick, Jeffrey M.	Borowick Insurance Agency	\$21,665	1
Concklin, Ron	Rosenberg-Concklin, Inc.	\$17,257	12
Tamiso, William L.	Southeastern Insurance Agency	\$13,771	1
Scott Financial Services, Inc.		\$11,689	1
Maisto, Stephen	Maisto Insurance Agency	\$10,752	1
Reardon, John J.	Senior Healthcare Benefits Group	\$10,736	1

### Silver Producers (\$5,000 - \$10,000)

American Eagle Consultants, Inc.		\$9,948	3
Sheldon, Paul T.	Paul Sheldon Insurance & Benefits Planning	\$9,312	1
Joiner, Clifton T.	Joiner Insurance Agency	\$9,144	1
Senior Services of North America, Inc.		\$8,836	4
McGeoy, Jacob M.	Secure Benefits Alliance	\$8,464	3
Schroeder, Shawn T.	Jack Schroeder & Associates, Inc.	\$8,172	9
WCI Brokerage Corporation		\$7,784	2
Stamper, John W.	Choice Plus Benefits	\$7,667	2
Olsen, Steven J.	Olsen Insurance Agency	\$6,962	1
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$6,948	1
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$6,540	2
Adler, Risa B.	Adler Insurance Agency	\$6,456	1
Stoodley, James J.	Stoodley Insurance Agency	\$6,120	1
Faust, Martin W.	Faust Insurance Agency	\$6,112	1
Katz, Annette	Katz Insurance Agency	\$5,851	1
Carran, John Steven		\$5,532	3
Schwartz, Richard S.	Insurance Center of S. Florida	\$5,052	3

### Bronze Producers (\$2,500 - \$5,000)

Ehrlich, Carl F.	Ehrlich Insurance Agency	\$4,836	1
Bledsoe, Forrest L.	Chamber Health Plans, Inc.	\$4,704	1
Freed, Jonathan	Freed Insurance Agency	\$4,668	1
Sipel, Raymond E.	AXA Advisors, LLC	\$4,656	1
Woods, Judith L.	Woods Insurance Agency	\$4,656	1
Diaz, Jesus Jr.	Diaz Insurance Agency	\$4,596	1
Ortez, Philip B. Jr.	Phil & Kathy Ortez Insurance Agency, Inc.	\$4,584	2
Maisonet, Joseph	Maisonet Insurance Agency	\$4,414	4
Wallis, Noel	Wallis Insurance Agency	\$4,356	1
Cheek, Steven J.	Cheek Insurance Agency	\$4,332	2
Bershad, Stanton M.	Bershad Insurance Agency	\$4,260	1
Donato, Anthony L.	Donato Insurance Agency	\$4,260	1
Brewer, William T.	Brewer Insurance Agency	\$4,128	1
Martinez, Bett L.	Martinez Insurance Agency	\$4,128	1
Croft Senior Services, Inc.		\$4,068	2
Centerstone Insurance & Financial Svcs.		\$4,044	3
Centurion Agency, Ltd.		\$4,028	2
Trudeau, Donald J.	Trudeau Insurance Agency	\$3,960	1
Sasso, Ricky M.	Sasso Insurance Agency	\$3,948	1
Siddique, Nayeem M.	Siddique Insurance Agency	\$3,840	4
Kuttler, Mark	Kuttler Insurance Agency	\$3,827	1
Alan, Stuart	Senior Care Insurance Center	\$3,768	1
Feinman, Steven E.	Feinman Insurance Agency	\$3,696	2
Priester, John L. Jr.	Priester Insurance Agency	\$3,564	2
Rutstein, Michael W.	Rutstein Insurance Agency	\$3,552	1
Jarai, Charles G.	Jarai Insurance Agency	\$3,408	1
Forhman, Elaine T.	R & E Marketing Assoc., Inc.	\$3,276	1
Zion, Joseph S.	Zion Insurance Agency	\$3,276	1
Costanzo, Nicholas P.	Costanzo Insurance Agency	\$3,240	1
Werner, Mark E.	Werner Insurance Agency	\$3,144	1
Stamps, Dolores A.	Stamps Insurance Agency	\$3,084	1
Safe Path Benefits, Inc.		\$3,072	2
Cholak, Paul M.	Cholak Insurance Agency	\$3,024	1
Nordstrom, Timothy W.	Nordstrom Insurance Agency	\$2,880	1
Kegler, James	Kegler Insurance Agency	\$2,849	1
Karp, Kathie	Karp Insurance Agency	\$2,844	1
Schuler, James F.	Consumer Group Services, Inc.	\$2,844	1
Schwartz, Scott J.	Insurance Protection Services	\$2,844	1
Kreisberg, Kenneth	Kreisberg Insurance Agency	\$2,832	1
Canoy, Richard L.	Canoy Insurance Agency	\$2,796	1
Woodard, Ronald	Woodard Insurance Agency	\$2,616	1
Hobbs, Robert T.	Hobbs Insurance Agency	\$2,604	1



## Writing Agents

Combined Health/Life

FOR THE WEEK ENDING

December 8, 2013

### Diamond Producers (\$20,000 & Above)

Borowick, Jeffrey M.	\$21,665
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### Platinum Producers (\$15,000 - \$20,000)

Stevens, Ray	\$17,076
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### Gold Producers (\$10,000 - \$15,000)

Edwards, Jackson IV	\$14,580	Ahlbum, Tim	\$11,556
Tamiso, William L.	\$13,771	Richard, Paul	\$11,256
Schwartz, Matthew	\$12,993	Maisto, Stephen	\$10,752
Scott, William R.	\$11,689	Reardon, John	\$10,736

### Silver Producers (\$5,000 - \$10,000)

Sheldon, Paul T.	\$9,312	Major, Victoria A.	\$6,756
Joiner, Clifton T.	\$9,144	Palmer, Casey V.	\$6,696
Bartley, David M.	\$8,760	Sobel, Gary I.	\$6,456
Gilels, Julia	\$8,112	Rodriguez, Rodrigo	\$6,156
Jackson, Debra A.	\$7,980	Stoodley, James J.	\$6,120
Burke, April L.	\$7,716	Parker, Lisa M.	\$6,112
Graham, Christopher N.	\$7,212	Katz, Annette	\$5,851
Ritenour, Diana	\$7,180	Bushko, Heidi	\$5,520
Olsen, Steve J.	\$6,962	Conover, Reeve M.	\$5,436
Zum Tobel, Marc G.	\$6,948	Vertich, Mark	\$5,112
Kralstein, David L.	\$6,878	Reyes, Gustavo M.	\$5,076
Stamper, John W.	\$6,839	Simon, Steven D.	\$5,052
Jaffe, Joseph A.	\$6,792		

### Bronze Producers (\$2,500 - \$5,000)

Ehrlich, Carl F.	\$4,836	Gratzon, Peter	\$3,276
Larson, Jon	\$4,812	Kempler, Gary S.	\$3,276
Bullard, Janet C.	\$4,704	Zion, Joseph S.	\$3,276
Stevens, Sandra K.	\$4,692	Curran, Senta	\$3,260
Freed, Jonathan	\$4,668	Hirsch, Susan J.	\$3,252
Sipel, Raymond E.	\$4,656	Costanzo, Nicholas P.	\$3,240
Woods, Judith L.	\$4,656	Dibell, Warren	\$3,219
Polanco, Robyn R.	\$4,605	Cortes, Julio C.	\$3,216
Diaz, Jesus Jr.	\$4,596	Bradley, Kenneth E.	\$3,168
Ahlbum, Jon	\$4,536	Werner, Mark E.	\$3,144
Lemar, Mike	\$4,500	Maloolley, Michele A.	\$3,132
Gordon, Aaron	\$4,368	Sweeney, Paul W.	\$3,108
Wallis, Noel	\$4,356	Morris, Jason	\$3,084
Cochran, John T.	\$4,272	Stamps, Dolores A.	\$3,084
Barganier, Brian K.	\$4,260	Cholak, Paul M.	\$3,024
Bershad, Stanton M.	\$4,260	Pangborn, Theresa M.	\$3,024
Donato, Anthony L.	\$4,260	Tourville, Richard R.	\$3,024
Pierre, Roger	\$4,200	Williams, Shamyra	\$3,000
Brewer, William T.	\$4,128	Brown, Matthew	\$2,996
Martinez, Bett L.	\$4,128	Ortez, Philip B. Jr.	\$2,964
Rothbart, Steven	\$3,996	Cochran, Ronnie L.	\$2,904
Trudeau, Donald J.	\$3,960	Nordstrom, Timothy W.	\$2,880
Sasso, Ricky M.	\$3,948	Kegler, James	\$2,849
Barta, Devin M.	\$3,913	Borosak, William J. Jr.	\$2,844
Rosenkrantz, Howard	\$3,912	Carran, John S.	\$2,844
Putterman, Stephen M.	\$3,892	Feinman, Steven E.	\$2,844
W C I Brokerage Corp.	\$3,892	Jain, Priti	\$2,844
Weinfeld, Shia	\$3,835	Karp, Kathie	\$2,844
Kuttler, Mark A.	\$3,827	Patterson, Adam D.	\$2,844
Judd, Bruce G.	\$3,780	Rosenberg, Nathan	\$2,844
Alan, Stuart	\$3,768	Schwartz, Scott J.	\$2,844
Lemar, Fred W. Jr.	\$3,768	Kreisberg, Kenneth	\$2,832
Roth, Iris J.	\$3,764	Canoy, Richard L.	\$2,796
Root, David H.	\$3,569	Aarons, Neill	\$2,772
Rutstein, Michael W.	\$3,552	Blizzard, Susan	\$2,700
Steiner, Marcia K.	\$3,481	Accardi, Chris	\$2,692
Borjas, Israel	\$3,480	Blizman, Donna J.	\$2,676
Sebest, James	\$3,480	Cheek, Steven J.	\$2,676
Delauter, Kenneth R. Jr.	\$3,432	Holzman, Robert	\$2,676
Jarai, Charles G.	\$3,408	Lombardo, June C.	\$2,676
Primack, Neil E.	\$3,360	Woodard, Ronald	\$2,616
Kastner, Erna	\$3,278	Hobbs, Robert T.	\$2,604
Bono, Peter F.	\$3,276	McCain, Felix M.	\$2,520
Forthman, Elaine T.	\$3,276		